

# Highly Confidential Sale of Portfolio- Sweden

- ❖ Petrol Station above 600 location in Sweden
- ❖ Two Large Oil Refineries in Sweden
- ❖ Ancillary storage facilities
- ❖ It accounts for 80% of the Swedish refinery capacity
- ❖ 30% of the Nordic refinery capacity
- ❖ About 18 million cubic meter of crude oil are refined every year
- ❖ Each refines and sells gasoline, diesel, heating oil and renewable fuels

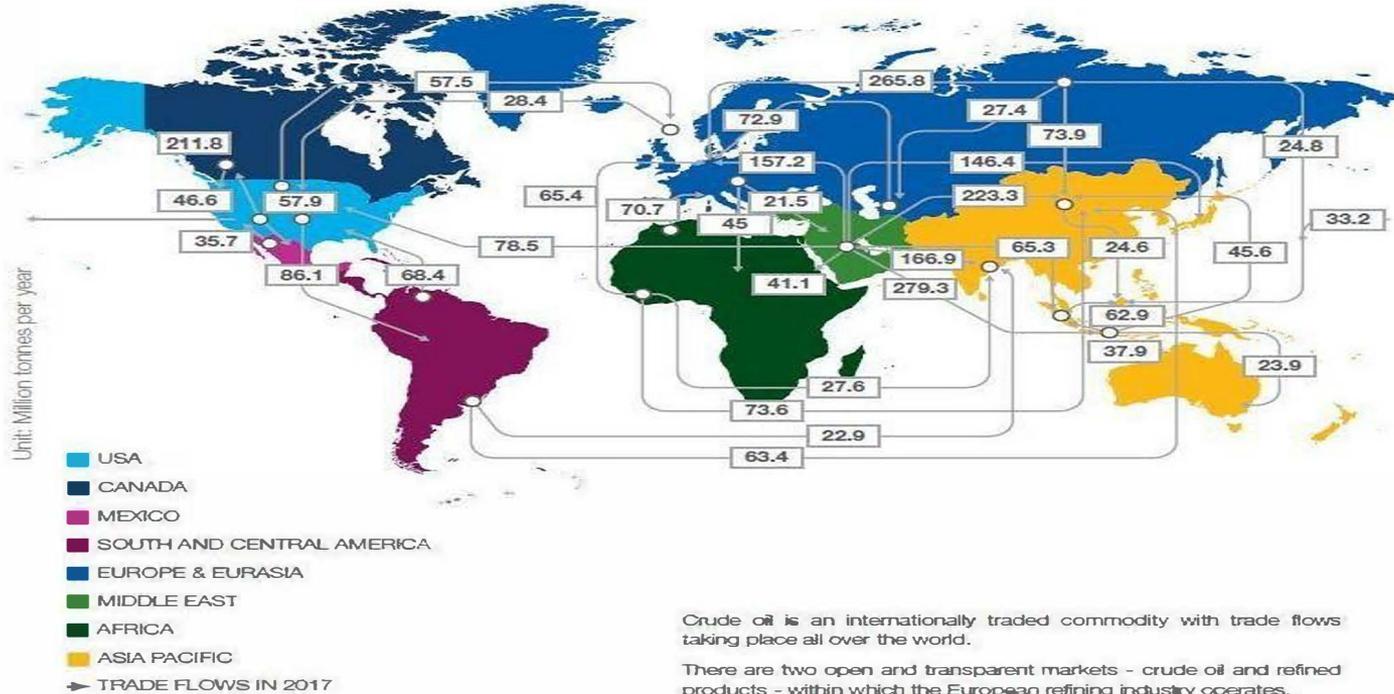






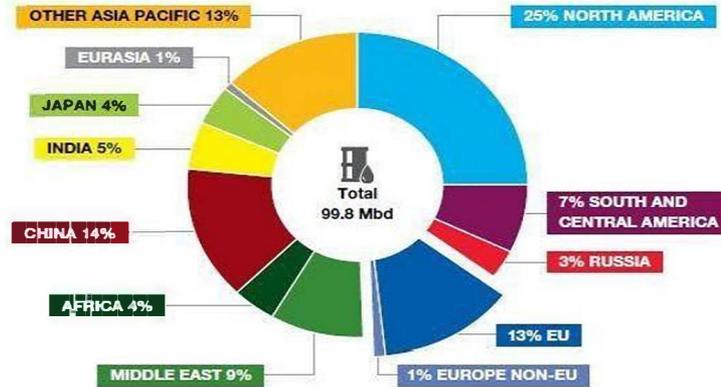
# FIG.12 WORLDWIDE CRUDE OIL MOVEMENT IN 2018

Source: BP Statistical Review of World Energy 2019



## FIG.13 WORLDWIDE REFINED PRODUCT DEMAND\* AVERAGED 99.8 MILLION BARRELS PER DAY IN 2018, WITH EU ACCOUNTING FOR 13%

Source: BP Statistical Review of World Energy 2019



Global demand for oil products increased from 98.4 million barrels per day in 2017 to 99.8 in 2018. However, the European share has declined from 15% to 14% since 2017. For the first time, Europe's demand for refined product is behind China and Asia Pacific, which account each for 14% of the global share. North America still accounts for 25% of the global demand.

\*Inland demand plus international aviation and marine bunkers and refinery fuel and loss. Consumption of biogasoline (such as ethanol), biodiesel and derivatives of coal and natural gas are also included.

# Process to follow

- Confirm their identity with a signed LOI - on their business Letterhead, CIS notarised by the chamber of commerce and POF. POF can be done via RWA/BCL on MT799 - bank to bank to make things easier.
- Subject to the interested party being approved by the seller, they will be required to complete an NCNDA.
- Upon receipt of the completed NCNDA, the investor will be provided with a full 'INFORMATION MEMORANDUM' detailing exactly what is being sold and the owners requirements.
- A FORMAL OFFER OF LIST PRICE - with POF - will be required, if POF not yet provided.

- ❖ *The Owner is seeking of Euro 9.7 Billion  
Down from 9.9 Billion Euro.*
- ❖ **Subject to contract for the assets & undertaking of the business**
- On a final note it is IMPORTANT to again mention the STRICT CONFIDENTIALITY of this sale. The company's employees are NOT aware of the owner's decision to sell, hence absolute secrecy MUST be maintained throughout any buyer due diligence.